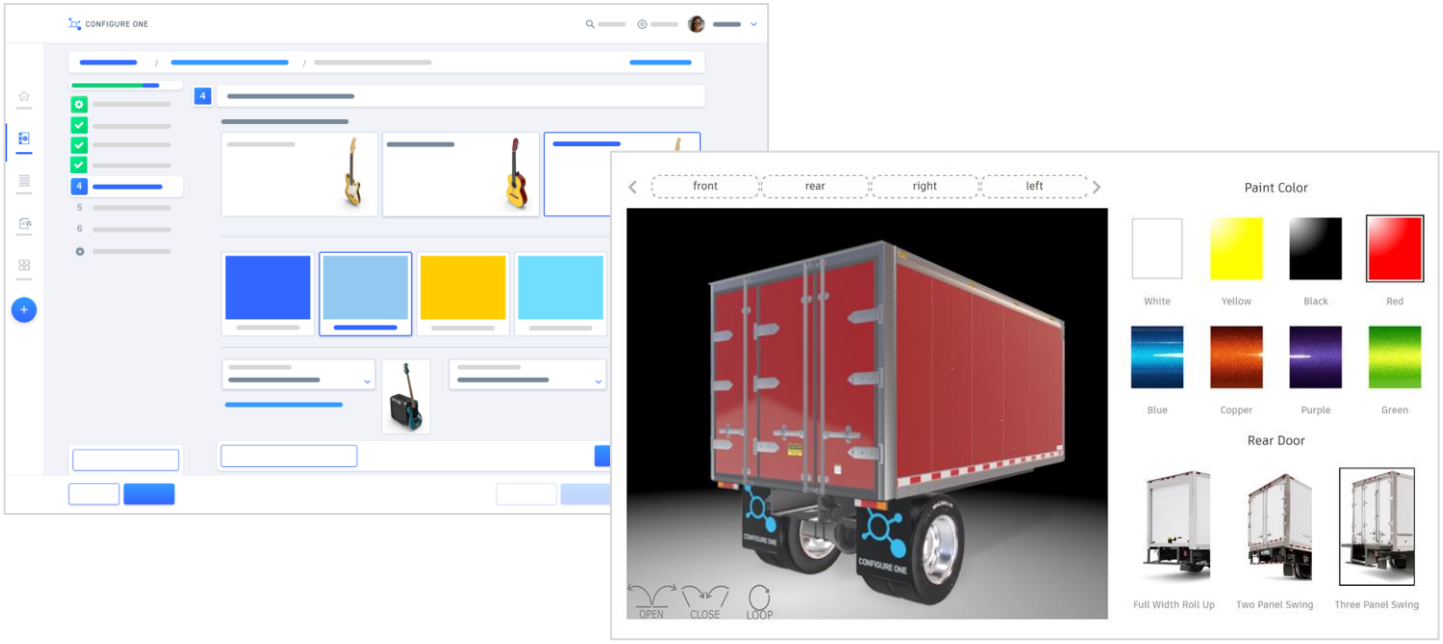
CONFIGURE ONE

Dramatically reduce timelines to configure, price, quote, and order complex products

Overview

Configure One CPQ (Configure, Price, Quote) simplifies the process of selling complex products. Our customers are able to increase revenue and eliminate costs by automating many of their sales and engineering processes.



Easy to Use

Users simply choose their options and the software guides them through the allowed combinations. No specialized knowledge needed to create new product configurations.

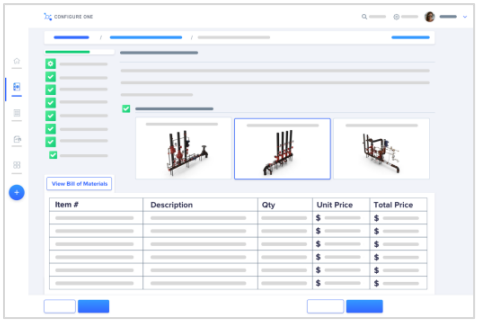
Easy to Implement

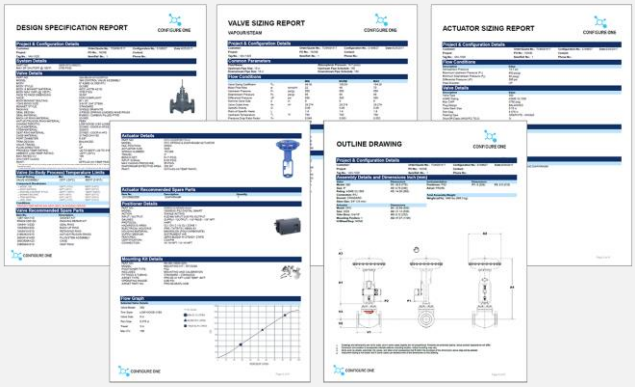
Setting up all of the product configuration rules is simple. Once everything is set up, it's easy to maintain and make updates for new product options.

Capabilities

Pricing

Configure One features a comprehensive set of capabilities to determine the pricing of a product as it's being defined. Pricing can be adapted to specific customers or distributors and you can apply automatic discounts depending on factors such as quantity or product combination. Discounting workflows are included so stakeholders can accept or reject discount requests.



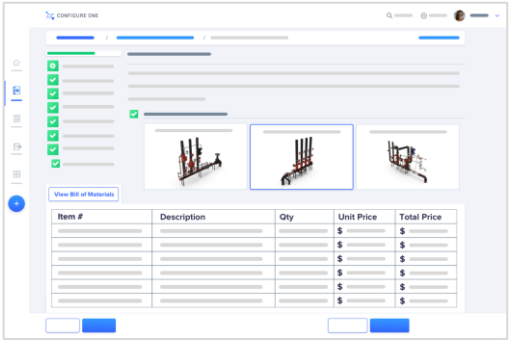


Quote Documents

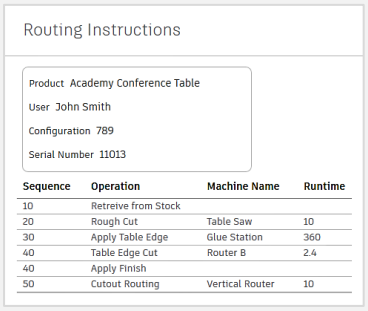
Customer quotes are automatically created based on the configuration and line items included. Document templates can include configuration-specific images. Integrating with ERP systems allows quotate to be converted to a sales order and completed in the integrated system.

BOM Generation

Configure One automatically creates bills of material from the quoted configuration, saving time and reducing the risk of downstream errors. Multi-level BOMs can be handled and existing item masters can be used and pulled into the BOM. Item quantities can be managed using rules, predefined equations, and product attributes.



Capabilities


Routing Instructions

Product Academy Conference Table
User John Smith
Configuration 789
Serial Number 11013

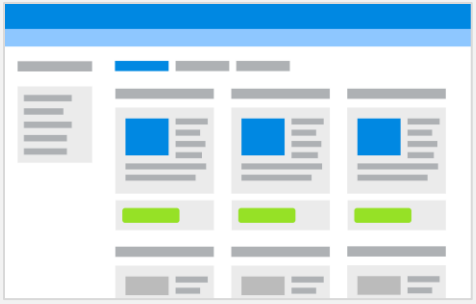
Sequence	Operation	Machine Name	Runtime
10	Retreive from Stock		
20	Rough Cut	Table Saw	10
30	Apply Table Edge	Glue Station	360
40	Table Edge Cut	Router B	2.4
40	Apply Finish		
50	Cutout Routing	Vertical Router	10

Routings

Manufacturing routings can be automatically generated to give the shop floor instructions on how to make the product that particular configuration, further reducing errors and lead times. Routings can include variables such as run times and setup times, and they link back to the configured BOM to make sure, for example, the right part numbers are used.

Visualization

Sales and production drawings can also be generated with Configure One. Drawings are based on the exact configuration selected, and include data such as assembly details and the weld information, as well as bend lines and flat patterns for sheet metal parts. With CAD integrations to Inventor, Creo, and SOLIDWORKS, outputs from Configure One can drive automated CAD models and drawings.



E-Commerce

Configure One can provide a complete storefront solution for e-commerce. This allows customers to search the catalog for standard products or choose to configure their own. It also includes shopping cart and credit card processing capabilities. The Configure One e-catalog functionality can handle more than 5 million individual items

Customers

Configure One's extensive customer base includes large and small companies in a variety of industries.

Haas Door
Manufacturer of top quality garage doors.

Rosenbauer
Manufacturer of fire trucks and emergency response vehicles.

Niehaus, Inc.
Provider of wholesale building materials.

Tommy Car Wash
Manufacturer of car wash equipment.

Scranton Products
Manufacturer of restroom and locker room products.

Hu-Friedy, Inc.
Manufacturer of dental instruments.

BMC Corporation
Manufacturer of laboratory fume hoods.

Quality Enclosures
Manufacturer of tempered glass & shower enclosures.

DIETZ Power
Manufacturer of customized wheelchairs.

United States: info@configureone.com Phone: +1 800 798 2802
United Kingdom: infoeurope@configureone.com Phone: +44 (0) 1279 311420
© 2019 Configure One, Inc. All rights reserved.

CONFIGURE ONE
www.configureone.com